



Australian Recruiting Pty Ltd

The journey so far.....

Australian Recruiting was founded by David Young and Greg Nicholson in August of 2004. Rapid success has seen Australian Recruiting grow significantly in its first 12 months of operation. Stemming from the Head Office in Brisbane, Australian Recruiting now has a national profile with operations across Australia and New Zealand. The success is not taken lightly; it has been built on foundations of the director's, management and staff's passion to build a strong brand in the recruitment industry. The positive culture created is infectious and is shared throughout the whole organisation. We all look forward to a successful future!

Detailed below is a profile of our Executive Management team.

Greg Nicholson B.Bus FCPA – General Manager

Greg Nicholson has twenty years of financial services industry experience that has covered Recruitment, Job Network, Education, Insurance, and Banking Industries.

He has spent the last fifteen years within these Industry sectors in senior roles as Chief Financial Officer, Financial Director and Administration Manager.

Greg moved to Brisbane eight years ago, and has been responsible for the rapid growth of two Queensland's fastest growing recruitment companies, The Workpac Group and Sarina Russo Group of Companies.

Greg was responsible for developing the business plans and infrastructure to enable the growth to succeed in both these companies.

As Chief Financial Officer in the Workpac Group of Companies, Greg turned a company that was near bankruptcy from three offices with an annual turnover of \$25 million to 15 offices recording an annual turnover of \$100 million. This was achieved over a three year period through developing key strategies of sound budgetary management and sales growth.

As Finance Director for the Sarina Russo Group of Companies which comprised the Russo Institute of Technology and Sarina Russo Job Access, he was part of a two man team that was successful in winning a \$100 million dollar Job Network



contract. He developed a financial plan to roll out a contract and was part of the four man management team that rolled out 30 offices nationally.

Greg is a proven professional that can lead, mentor and motivate companies; managing change management has been a constant through his career. He has been responsible for the management and implementation of IT systems. He has a proven track record of achieving success in business, developing key strategies that increased market penetration is a key component to this success.

He has a track record of securing growth and delivering solutions.

David Young – National Sales Manager

David Young is one of Brisbane's leading recruiters of senior financial executives. He has over 10 years local experience and has worked for many of Australia's most successful and well known corporations.

David is a commercial accountant with over 15 years accounting and information technology experience and has worked in the stockbroking, retail, government and information technology arenas.

In recent years he has worked for 4 of Australia's largest recruitment companies and has established and successfully managed sizeable recruitment teams across multiple offices. He held the role of National General Manager for a 17 branch recruitment firm until early 2004, before embarking with his business partner in establishing Australian Recruiting.

David has a large number of very loyal clients who appreciate his friendly style, his professional approach and his total commitment to unbiased advice and service delivery.

Kevin Humphries – National Manager Independent Business Partners

Kevin Humphries began his career in IT, contracted to blue chip organisations such as British Telecom, Deloitte and Prudential Assurance in the UK, New Zealand and Australia. Leveraging from this experience, he successfully transitioned into the recruitment industry 10 years ago.



Having worked for boutique to multi-national recruitment companies, Kevin has sourced national and international talent for critical business projects requiring specialist or supplementary skills. He progressed his career with a proven track record in managing teams, to deliver successful recruitment solutions to his client base.

Since arriving in Brisbane in 2001, Kevin quickly became one of Brisbane's leading IT recruiters providing consultative style services across public and private sectors. He has built a reputation with his honest and refreshing approach, supported by a wealth of experience, strong recruitment processes and a commitment to succeed for both clients and candidates.

Working closely with the Directors of Australian Recruiting, Kevin's focus is to build a national and international branch network of recruitment talent.

