



**Australian Recruiting - Anticipated Earnings Schedule**

**Commission Payable** 70%

**Fees Schedule Permanent Placements**

Fixed Term Business	Salary	Fee Rate	Fee Received
Av.Senior Appointment	\$100,000	15%	\$15,000
Av.Medium Appointment	\$60,000	13%	\$7,800
Av.Junior Appointment	\$45,000	11%	\$4,950

**Schedule for Temporary Placements**

Gross Commission Margin	\$5.00	(Determined by Consultant)
GCM Earned by Consultant	\$3.50	Per Hour
Temp Hours Per Week	40	Per Hour

**Enter Your Projected Number of Temps out per month and number of Placements**

	Total For Year	Jan-05	Feb-05	Mar-05	Apr-05	May-05	Jun-05	Jul-05	Aug-05	Sep-05	Oct-05	Nov-05	Dec-05
Hours Billed per Month (Calculated)	9,920	160	320	480	480	640	800	640	960	1,120	1,280	1,440	1,600
Estimated Number of FTM's Out at any one time		1	2	3	3	4	5	4	6	7	8	9	10
Senior Appointments					1	1	1		1		1		1
Medium Appointments	20	2	2	2	1	1	2	2	1	2	2	1	2
Junior Appointments	17	1	1	1	2	2	2	1	2	1	1	2	1

**Your Permanent Sales Total**

\$315,150.00	\$20,550	\$20,550	\$20,550	\$32,700	\$17,700	\$40,500	\$20,550	\$32,700	\$20,550	\$35,550	\$17,700	\$35,550
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**Your Temporary GCM**

\$49,600.00	\$800	\$1,600	\$2,400	\$2,400	\$3,200	\$4,000	\$3,200	\$4,800	\$5,600	\$6,400	\$7,200	\$8,000
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**TOTAL FEES**

	\$21,350	\$22,150	\$22,950	\$35,100	\$20,900	\$44,500	\$23,750	\$37,500	\$26,150	\$41,950	\$24,900	\$43,550
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**Your Anticipated Earnings Schedule**

	Period Total	Total For Year	Jan-05	Feb-05	Mar-05	Apr-05	May-05	Jun-05	Jul-05	Aug-05	Sep-05	Oct-05	Nov-05	Dec-05
Temp		\$34,720.00	\$560.00	\$1,120.00	\$1,680.00	\$1,680.00	\$2,240.00	\$2,800.00	\$2,240.00	\$3,360.00	\$3,920.00	\$4,480.00	\$5,040.00	\$5,600.00
Senior Appointments Perm		\$52,500.00	\$0	\$0	\$0	\$10,500	\$0	\$10,500	\$0	\$10,500	\$0	\$10,500	\$0	\$10,500
Medium Appointments Perm		\$109,200.00	\$10,920	\$10,920	\$10,920	\$5,460	\$5,460	\$10,920	\$10,920	\$5,460	\$10,920	\$10,920	\$5,460	\$10,920
Junior Appointments Perm		\$58,905.00	\$3,465	\$3,465	\$3,465	\$6,930	\$6,930	\$6,930	\$3,465	\$6,930	\$3,465	\$3,465	\$6,930	\$3,465
<b>Your Anticipated Earnings for the Year</b>		<b>\$255,325.00</b>	<b>\$14,945.00</b>	<b>\$15,505.00</b>	<b>\$16,065.00</b>	<b>\$24,570.00</b>	<b>\$14,630.00</b>	<b>\$31,150.00</b>	<b>\$16,625.00</b>	<b>\$26,250.00</b>	<b>\$18,305.00</b>	<b>\$29,365.00</b>	<b>\$17,430.00</b>	<b>\$30,485.00</b>